









# For Sale by Owner 12 Regis Lane, Ormiston / Flat Bush

#### LIFESTYLE SECTIONS IN THE HEART OF ORMISTON!

Two beautiful lifestyle sections situated just a few minutes drive from Ormiston town centre.

Lot 2 = 7080sqm

Lot 3 = 7311sqm

The sections offer a sloping contour with designated building platorms, lovely outlook, stream at the bottom.

- Titles to be issued and covenants will apply
- Vehicle crossings and services will be laid to gate

Secure your very own piece of paradise within the ever-popular and growing Ormiston area.

Zoned schools include:

Mission Heights Primary School 1.2 km Star of the Sea School (Howick) 5.8 km Mission Heights Junior College 1.2 km Ormiston Senior College 1.8 km Sancta Maria College 3.3 km Price: Price By Negotiation

Vendor's Name: Dave Fitton

Phone: 021 354 982

**Email:** davefittonproperty@outlook.com

Land Area: Lot 2 = 7080 sqm

Lot 3 = 7311sqm

# **HOW TO MAKE AN OFFER**

How to make an offer on a private sale property.

You like the look of the property you have just viewed, and have already started working out where the couch will go - but how do you make an offer?

Here are two ways to make an offer on your dream home:

1) Tell the seller (in person or via email, text message, or by using HomeSell's non-binding 'Expression of Interest' form) that you are interested in buying their property at 'x' price with 'x' conditions. Typical conditions are lawyer approval of LIM and Title, and confirmation of acceptable finance. However, you can add in any conditions you wish and negotiate these directly with the seller.

If the seller is happy with your offer, you'll need to complete a formal Sale & Purchase Agreement with your lawyer. This is forwarded to the seller's lawyer, and the seller will then sign the agreement or counter-offer. Simple!

2) If you don't feel comfortable discussing the price with the seller, then you can take this brochure to your lawyer and complete a formal Sale & Purchase Agreement. This is sent to the seller's lawyer, who will notify the seller that an offer has been received. Depending on the interest level for the property and the price offered, the sellers may immediately sign, or send a counter-offer back to your lawyer. This process continues until you reach an agreement or decide not to continue.

### **POINTS TO NOTE:**

- 1) We advise that both the buyer and seller seek legal advice before signing a Sale & Purchase Agreement or any written document.
- 2) There may be two or more keen buyers for the property, so the owners will want to consider all offers at the same time, and choose the offer that best suits. This in effect becomes a 'semi-tender' situation where you are asked to state the highest price you are prepared to offer and any conditions you want met. The sellers will then consider all offers at the same time with their lawyer and may negotiate further with one party on the price or conditions, or accept the most suitable offer straight away.
- 3) Some property sales are done in ten minutes, while others take quite a period of negotiation. Once an offer has been made, it remains 'live' until it is accepted, counter-offered, or withdrawn. It is courteous to respond to all offers/negotiations within 24 hours or an agreed timeframe.

There is no one right way to deal with the process of buying or selling a property, so choose the style that suits you best. Your lawyer will be able to help you with any step in the process. If you don't have a lawyer, HomeSell has several to recommend that are excellent and willing to help; just call us.

## ARE YOU ALSO LOOKING TO SELL YOUR PROPERTY?

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